



# POP NEWSLETTER

March 14, 2008



## Southern Nevada Opps

### City of North Las Vegas

#### **Video Vehicle Detention System**

Solicitation Number: Bid 1306

[http://www.ci.north-las-vegas.nv.us/Departments/Finance/PDFs/Bid\\_1306\\_VideoVehicleDetectionSys.pdf](http://www.ci.north-las-vegas.nv.us/Departments/Finance/PDFs/Bid_1306_VideoVehicleDetectionSys.pdf)

### Clark County

#### **20 Ton Two-Axle Tag Trailer**

Bid #601037

Pre-bid conference will be held on March 17, 2008 at 10a.m.

#### **Annual Requirements Contract for Pallet Racking**

Bid #601057

Pre-bid conference will be held on March 17, 2008 at 11a.m.

#### **Annual Requirements Contract for Evaporative Cooler Units and Maintenance Parts**

Bid #600950

Pre-bid Conference will be held on March 20, 2008 at 11a.m.

#### **Flamingo/Hacienda Storm Drain**

Bid #601021

Pre-bid Conference will be held on March 28, 2008 at 9a.m.

#### **Annual Requirements Contract for Swimming Pool Deck, Plaster and Tile Maintenance**

Bid #601016

Pre-bid Conference will be held on March 21, 2008 at 9:30 am

#### **Contract for Early Warning System Radios and Accessories**

Bid #601054

Pre-bid Conference will be held on March 24, 2008 at 10a.m.

For more info on Clark County bids, call 702-455-2897.

### Clark County School District

#### **Furniture - Office & Classroom**

Bid #8063CJM-0-2008/MJM

Response Date: 2008-04-10

For additional information regarding obtaining Bid/RFP documents contact (702) 799-5225.

### College of Southern Nevada (CSN)

#### **Licensed Skilled Electricians/Low voltage and supervision to accomplish the installation of wiring and hardware in the new library on the West Charleston Campus**

Bid #08-0472

#### **Electrical Materials**

Bid #08-0475

For Information contact: Sally Seifert Phone: (702) 651-4766

### Las Vegas Convention and Visitors Authority

#### **CMAR Pre-Construction Services for Renovations**

Solicitation Number: 08-2083

Response Date: 2008-03-27

<http://purchasing.lvcva.com/docs/08-2083.pdf>

### MGM Mirage

#### **Electronics, Disposable Container, Mouthwash, Glove, Skewers, Plastic Ware, Toiletries, Water Filter, etc.**

This is just a short sample of what the MGM is buying this week. For an extensive list of commodities and/or services that MGM Mirage will be soliciting competitive bids for, go to their website at:

[https://secure02.mgm-mirage.com/supplier\\_diversity/](https://secure02.mgm-mirage.com/supplier_diversity/)

### Nevada Department of Administration

#### **Printing of State Parks Brochures**

Solicitation Number: 7487a

Response Date: 2008-04-03

<http://purchasing.state.nv.us/bids/7487a.pdf>

### Nevada Division of State Parks

#### **Furnishing and Installing 2 - 10,000 Underground FRP Water Storage Tanks, Chain Link Fencing, Pitless Booster Pump Station, Water Lines, Power Lines, Communication Lines, Telemetry, and Appurtenances at Spring Mountain Ranch Fire State Park**

PWP-2008-263

#### **Exploratory and Production Well Drilling At Valley of Fire State Park**

PWP-2008-205



Questions on the above to Joe Cyphers, Project Manager, Nevada Division of State Parks, 901 S Stewart St, Ste. 5005, Carson City, NV 89701, (775) 684-2785, Email: [parkscad@parks.nv.gov](mailto:parkscad@parks.nv.gov) Fax Number: (775) 684-2777

### Nevada Public Works Board

#### **Laboratory Equipment and Network/Phone Equipment for the New Academic and Student Services Building for Nevada State College**

Interested bidders may access these and other bid packages by accessing the NPWB website at:

<http://spwb.state.nv.us/BidAdvertisements.htm>

### Nye County

#### **Three (3) Ranco Model 14-24-4p (Or Equivalent) Trailers**

RFP #2008-10

#### **Remodel of Calvada Buildings**

RFP #2008-03/PWP #NY-2008-195

#### **Temporary Traffic Light at SR 160 and Winery/Homestead Road**

RFP #2008-11 PWP #NY-2008-275

Bid packages may be obtained by contacting the Nye County Purchasing Department, 101 Radar Road, Tonopah, Nevada 89049, or 775-482-7256

### University Medical Center of S. Nevada

#### **Electrophysiology Navigation Mapping System**

RFP #2008-04

For more information call (702) 383-7851.

## **Southern Nevada Opps (cont'd)**

### **University of Nevada, Las Vegas (UNLV)**

#### **Greenspun Lounge Furniture**

Bid: 5017-DC

To view Bid go to:

[http://www.unlv.edu/depts/purchasing/available\\_bids](http://www.unlv.edu/depts/purchasing/available_bids) or call (702) 895-3521

#### **Design-Build Of A New Pool To Replace The Existing Pool At The McDermott Physical Education (MPE) Bldg**

Solicitation Number: 455-PM

Response Date: 2008-04-04

To view Bids go to UNLV's purchasing website at:

[http://www.unlv.edu/depts/purchasing/available\\_bids](http://www.unlv.edu/depts/purchasing/available_bids) or call (702) 895-3521

### **White Pine County School District**

#### **Licensed Certified Public Accountant**

To obtain a Request for Proposal, please contact Paul Johnson, Chief Financial Officer at: White Pine County School District 1135 Avenue C Ely, Nevada 89301 (775) 289-4851 (775) 289-3999 (fax) [paujohns@whitepine.k12.nv.us](mailto:paujohns@whitepine.k12.nv.us)

### **Bureau of Reclamation, Lower Colorado Region**

#### **Original Exhibit Building Rehabilitation**

Solicitation Number: 08-007

Response Date: 041108

<http://www.fbo.gov/spg/DOI/BR/BR/08-007/listing.html>

#### **Parker Power Plant Cable Tray Asbestos Abatement**

Solicitation Number: 08SQ301142

Response Date: 031808

<http://www.fbo.gov/spg/DOI/BR/BR/08SQ301142/listing.html>

### **Environmental Protection Agency (EPA)**

#### **Size Exclusion Chromatograph**

Solicitation Number: EP08V000019

Response Date: 031808

<http://www.fbo.gov/spg/EPA/FEDBIB/WASHFEDBID/EP08V000019/listing.html>

### **General Services Administration (GSA)**

#### **Privatization of existing wastewater utility system located at Creech Air Force Base, Nevada**

Solicitation Number: GS-00P-08-BSC-0553

Response Date: 091508

<http://www.fbo.gov/spg/GSA/PBS/NCR/GS-00P-08-BSC-0553/listing.html>

If you have problems opening a website in the newsletter, just highlight the address and paste it to your address bar. If this does not work, give us a call at 702-486-2716.

### **Nellis AFB**

#### **Engineering Equipment Misc Items**

Solicitation Number: FA4861-08-Q-B510

Response Date: 03-19-08

<http://www.fbo.gov/spg/USAF/ACC/99CONS/FA4861-08-Q-B510/listing.html>

#### **Endoscopy Video System**

Solicitation Number: 2320009

Response Date: 032008

<http://www.fbo.gov/spg/USAF/ACC/99CONS/2320009/listing.html>

#### **Stockpicker**

Solicitation Number: FB485272720036-Stockpicker

Response Date: 032408

<http://www.fbo.gov/spg/USAF/ACC/99CONS/FB485272720036-Stockpicker/listing.html>

### **Defense Commissary Agency**

#### **Linen/Mat Rental/Laundry Service, Nellis AFB Commissary**

Solicitation Number: HDEC05-08-T-0032

Response Date: 033108

<http://www.fbo.gov/spg/ODA/DeCA/DeCA05AMDRAMDS/HDEC05-08-T-0032/listing.html>

## **Northern Nevada Opps**

### **Lyon County Road Division**

#### **Lyon County RTC Slurry Seal Project - Mark Twain/Stagecoach**

Bid# 2008-1002; PWP# LY-2008-207

Due: 4/4/08 - 9:00 a.m.

Contact: Lyon County Clerk/Treasurer's, 27 South Main Street, Yerington, NV 89447

### **Nevada State Public Works Board**

#### **Stewart Complex, Structural Repairs and Roofing - Phase II, Snyder Avenue, Carson City NV**

SPWB Project# 05-M46(B); PWP# CC-2008-212

Due: 4/8/08 - 2:00 p.m.

#### **Stewart Complex Buildings 17 & 107, Parking Expansion, 5500 Snyder Avenue, Carson City, NV**

SPWB Project# 05-S05(D); PWP# CC-2008-214

Due: 3/27/08 - 10:30 a.m.

#### **East Lake Pavement Rehabilitation, Nevada Division of Forestry, 885 East Lake Boulevard, Carson City, NV**

SPWB Project# 05-S05(F); PWP# WA-2008-211

Due: 3/27/08 - 10:00 a.m.

Contact: 775/684-4141, 515 E Musser St, #102, Carson City



## **Northern Nevada Opps (cont'd)**

### **Nevada System of Higher Education**

**University of Nevada Football Team Air Charter Service**  
ITB# 7708 (UNR)  
Due: 3/20/08 - 2:00 p.m.

**Mathewson-IGT Knowledge Center Custodial Services**  
ITB# 7711 (UNR)  
Due: 4/10/08 - 2:00 p.m.

Contact: University Purchasing Department, 775/784-6552

### **Truckee Meadows Water Authority (TMWA)**

**2008 Pump Station Rehabilitation**  
Mandatory pre-bid conference 3/27/08 - 10:00 a.m., TMWA,  
1355 Capital Blvd., Reno, NV  
Bid# 0708-248  
PWP# WA-2008-220  
Due: 4/10/08 - 2:00 p.m.  
Contact: TMWA, Justine Chambers - 775/834-8056 or  
[jchambers@tmwa.net](mailto:jchambers@tmwa.net)

### **Washoe County - Public Works**

**Truckee Meadows Fire Protection District, Apparatus  
Bay Addition to Sun Valley Fire Station No.15**  
PWP# WA-2008-164  
Mandatory Pre-Bid Meeting 3/20/08 - 10:00 a.m., 110 Quartz  
Lane, Sun Valley NV  
Due: 4/10/08 - 2:00 p.m.  
Contact: Washoe County - Public Works - 775/328-2040, Bldg  
A, 1001 East Ninth Street, Reno, NV 89502

**Washoe County Sun Valley Regional Park Project**  
PWP# WA-2008-82  
Due: 4/1/08 - 2:00 p.m.  
Contact: Washoe County Purchasing Office, 775/328-2280

### **Washoe County - Water Resources**

**Lightning W Well #3 and Transmission Main**  
PWP# WA-2008-187  
Pre-bid conference 3/20/08 - 2:00 p.m., Washoe County -  
Water Resources, 4930 Energy Way, Reno, NV  
Due: 3/27/08 - 2:00 p.m.  
Contact: Washoe County - Water Resources, 4930 Energy  
Way Reno, NV 89502

### **Washoe County School District**

**Incline Village Elementary School - Phase 2**  
Contract# 81-A; PWP# WA-2008-175  
Mandatory pre-bid meeting 3/26/08 - 10:00 a.m., Incline  
Village Elementary School Multipurpose Room, 915  
Northwood Blvd., Incline Village, NV  
Due: 4/10/08 - 2:00 p.m.  
Contact: Washoe County School District, 333 Holcomb  
Avenue, Suite 300, Reno, NV 89502

### **Re-Roof of Verdi & Sun Valley Elementary Schools and McQueen & Reed High Schools**

Contract# 100C  
PWP# WA-2008-200  
Mandatory pre-bid meeting 3/21/08 - 3:00 p.m., McQueen  
High School, 6055 Lancer Street, Reno  
Due: 3/28/08 - 2:00 p.m.  
Contact: Washoe County School District, 333 Holcomb  
Avenue, Suite 300, Reno, NV 89502

### **Washoe County School District (cont'd)**

**Re-Roof of Lenz, Palmer & Whitehead Elementary  
Schools**  
Contract# 100D; PWP# WA-2008-201  
Mandatory pre-bid meeting 3/25/08 - 2:00 p.m., Palmer  
Elementary School, 5890 Klondike, Sparks, NV  
Due: 3/31/08 - 2:00 p.m.  
Contact: Washoe County School District, 333 Holcomb  
Avenue, Suite 300, Reno, NV 89502

## **Hot Topics**



### **Tidbits**

Below is an article and web link to possible opportunities within this market. You may need to be a little creative in researching this market since the \$'s are being released thru grants (i.e., who's applying, who receives the grants, where's the money flowing, etc.). But if you have products or services relative to the subject activities, a \$1.69 bil budget may be worth the effort...

### **Department of Homeland Security announces significant changes in 2008 Grant Guidelines**

On February 1st, The Department of Homeland Security announced its 2008 Homeland Security Grant Guidance. These Guidance documents indicate a set of significant changes in focus and funding for 14 programs that provide over \$3 Billion in grants to bolster national preparedness and protect critical infrastructure. The Homeland Security Grant Program (HSGP) will account for approximately \$1.69 Billion of the estimated \$3 Billion in grants. The HSGP includes programs such as the National Incident Management System (NIMS) National Response Framework (NRF) and the National Infrastructure Protection Plan. For links to the DHS Grants Guidance document, the DHS Grants Office and complete information on the changes to the 2008 DHS Grants Programs, go to the DHS Grants Resource Center on <http://www.govtech.com/em>.

### **Construction Industry:**

Trade contractors, suppliers & service providers - The link identifies the Military Family Housing Privatization projects (Awarded projects & Points of Contacts). These are fifty (50) year contracts & there are no subcontracting plan requirements due to the nature of the agreement. The management team (usually a General contractor and Property Management Firm) focuses on the BOTTOM LINE. If you're competitive enough in the construction industry, you should investigate this market!

<http://www.acq.osd.mil/housing/awardsites.htm>

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This link relates to the Office of Economic Adjustment (federal) and specifically the impact of the **BASE REALIGNMENT AND CLOSURE (BRAC) PROGRAM**. This is definitely a market to consider.

<http://www.oea.gov/OEAWeb.nsf/DoDLLinks?readform>

Most of the previous military base sites are quite diversified with government and corporate activity which offers a large opportunity. For example, McClellan Park (previously McClellan AFB) in Sacramento, CA. currently employs in excess of 11,000 workers. Think about it!

## Client Spotlight

### **SOUTHWEST SPECIALDEE'S**

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**Southwest SpecialDee's** is a woman owned business and has been located in the Pahrump Valley since 2003. **Southwest SpecialDee's** combines a strong local presence in the Pahrump Valley with the capability of offering their customers one convenient location for all their screen-printing, promotional products, banners, vehicle graphic/signage, and more.

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## Calendar of Events

**March 19, 2008**

### Supplier Opportunity Faire 2008

Breakout Session

### Doing Business with Federal, State, and Local Agencies

9:00 a.m. – 11:30 a.m.

Cashman Field Center, 850 N Las Vegas Blvd, Las Vegas, NV  
For further information please call 455-3138

**March 20, 2008**

The Nevada Minority Business Enterprise Center (NMBEC) in conjunction with the Latin Chamber of Commerce presents

### Contracting Opportunities, Public & Private

10: A.M. and 12:00 noon

Clark County Government Center, Pueblo Room  
Please RSVP to Leonard Hamilton at 702-382-9522

**March 25, 2008**

National Contract Management Association presents

### Emerging Trends in Procurement & What's New in NCMA

5:30 PM - 7:45 PM

Macayo's Mexican Restaurant, 4457 W Charleston Blvd, LV  
<http://intranet.ncmahq.org/southernnevada/default.aspx>

**March 28, 2008**

POP presents FREE workshop

### Small Business Support Services

9:00 am – 11:30 am

Nevada Commission on Economic Development  
108 E Proctor St., Carson City, NV

For reservations call 775-687-1813 or email  
[tbaldassare@bizopp.state.nv.us](mailto:tbaldassare@bizopp.state.nv.us)

**April 10-11, 2008**

AFFTC (Air Force Flight Test Center) Small Business Office  
Presents a FREE 2-day small business seminar:

### "The Path to Desert Opportunities"

Edwards AFB, California

For more information contact Donna L. Thomason,  
Director, Small Business Office, AFFTC/SB, Edwards AFB CA  
661-277-3640 or [afftc.sb@edwards.af.mil](mailto:afftc.sb@edwards.af.mil)

**April 24, 2008**

### Business Resource and Assistance Centers Workshop

9:00 – 12:00 noon

Grant Sawyer Bldg, 555 E Washington #1100, Las Vegas, NV  
For more information call 702-455-3138

**May 1, 2008**

POP Invites You To a

### Business Matchmaking Event

In conjunction with the

US Army Corps of Engineers/South Pacific Division

### 7<sup>th</sup> Annual Veterans & Small Business

### Training/Outreach Conf

**April 29 – May 1, 2008**

John Ascuaga's Nugget, Sparks, NV

For additional information contact Kathy Agee,  
775-687-1813 or [kagee@bizopp.state.nv.us](mailto:kagee@bizopp.state.nv.us)

**May 5-8, 2008**

### Joint Services Environmental Management

### Training Conference & Exposition

Denver Conventions Center, Denver, CO

For more info

<http://www.jsemconference.com/2008/index.htm>

**June 23-26, 2008**

The U.S. Department of Energy, its Prime Contractors and  
Co-Sponsor: The Veterans Corporation invites you to the

### 9<sup>th</sup> Annual Small Business Conference

San Antonio, Texas

For more information please call 888-246-2460

**July 7-10, 2008**

### 4<sup>th</sup> Annual Veteran's Small Business Conference & Expo

Caesars Palace, Las Vegas, NV

For more info <http://expo.nationalveteransconference.com/>