

EDEN, Inc. of Nevada
BOARD MEETING MINUTES

June 25, 2008 at 8:00 a.m.

At EDEN, Inc. of Nevada in the conference room at
1301 S. Hwy 160 (2nd floor) Pahrump, NV 89048

And via Telephone conference 1 800-861-4084...1045656

1. Call to Order and Determination of a Quorum.

Meeting was called to order by Al Parker at 8:05 a.m. The following either attended in person or via teleconference.

Board Members: Al Parker Trish Rippie Bill Aldrich Tinker Evans Laurayne Murray
Cindy Kaminski Staff: Paula Elefante Guest: Ferrel Hansen

2. ACTION: Discussion and decision regarding approval of Minutes of the EDEN Board Meeting of April 23, 2008.

Trish moved to approve the minutes of April 23, 2008. Bill seconded the motion.

Approved 4-0. Cindy abstained.

3. ACTION: Discussion and decision regarding approval of Minutes of the EDEN Board Meeting of May 28, 2008.

Laurayne moved to approve the minutes of May 28, 2008. Bill seconded the motion.

Approved 4-0. Cindy abstained.

4. ACTION: Discussion and decision regarding approval of Financial Report.

There was some discussion on the phone bill cost. Paula told the board that we are billed quarterly including the internet and that is why the cost seems so high. We also have an 800 number that is posted with the agenda and anyone could use it to call in and listen or participate in the board meetings. We are charged for everyone who uses that number to call into the meetings. We are also going to look at the details of the phone bill.

It was also noted that Paula mostly uses her cell phone, at her cost, for long distance calls and she rarely uses her office phone for long distance. Rick also has a phone line and may use it to make long distance calls to make business related inquires when needed.

It was decided that Eden would change the pass code number on the agenda so only board members and invited guest could call into the meetings. This should save some of the cost of having the 800 number accessible to everyone.

Trish moved to approve the Financial Report. Bill seconded the motion.

Approved 6-0.

5. Public Comment/Correspondence/Presentations:

No public comments or correspondence.

6. Discussion and decision regarding Eden hosting a Nye County Economic Development conference in Tonopah. .

Paula would like to get all the development entities throughout the county together and Eden would have a representative from Nevada Commission on Economic Development provide a training session on economic development with the state and opportunities that are available in this county and how Eden could assist them better.

Before Eden sets up the conference Al said he would like Paula to provide some kind of outline or format for this training and solicit input from the participants who would be a part of this training. Paula said she would work on a format and solicit input from the participants.

7. Discussion and decision regarding removing Jade Robinson from Eden Board.

Paula said Jade has attended one meeting in the last year since he has been on the board. Paula has attempted to contact him several times and he does not return her emails and phone calls. The bylaws also state when a board member has missed 3 meetings they can be removed from the board.

Bill moved to approve removing Jade Robinson from Eden Board. Trish seconded the motion. Approved 6-0.

8. Discussion and decision regarding removing Bob Lurker from Eden Board.

Paula stated that Bob was the Director of Great Basin College and since moved out of state.

Laurayne moved to removing Bob Lurker from Eden Board. Trish seconded the motion. Approved 6-0.

9. Discussion and decision regarding adding Bill Verbeck to Eden Board.

Paula said Bill Verbeck is now the interim Director of Great Basin College until the end of the year and is very much involved in the community including educational activities and would like to be a part of the Eden Board.

Al was asked for some background on Mr. Verbeck. Al said that Mr. Verbeck has lived in Pahrump for the past 3 years and has been in Nevada for around 16 years and is from western Nebraska. He also ran Truckee Meadows Community College and was asked by Great Basin College in Elko if he would take on the interim Director position of Great Basin College in Pahrump until the end of the year until they can find a permanent replacement. He is also a graduate of the University of Nebraska.

Laurayne added he would be a contributor to Eden. Since becoming interim Director of Great Basin College he has participated on many advisory boards and has attended many Chamber of Commerce events. He has also been very active in the community and would be a great contribution to Eden. Al has also worked with Bill for the last 9 months on the incorporation committee and has found bill to be very active in community affairs. Bill has also gone out to find additional space for Great Basin College and done a lot to improve the academics at Great Basin College.

Bill moved to add Bill Verbeck to Eden Board. Laurayne seconded the motion.
Approved 6-0.

10. Discussion and decision regarding Memorandum of Agreement between Rural Nevada Development Corporation and EDEN Inc. of Nevada for the period, July 1, 2008 through June 30, 2009.

Al opened discussion on this item and since he is on the Eden Board and an RNDC employee. He can not vote on this item. He turned over discussion to Ferrel Hansen.

Mr. Hansen said that this agreement has been ongoing for the past 7 years and the partnership has been very productive. The purpose of this partnership is to assist Eden with providing contacts and partnerships with many other businesses through RNDC. This has been very productive and financially feasible, including the relationship with Nevada Commission on Economic Development and partnerships and contracts with local government entities and commercial vendors which help provide in-kind financial support. One of the major supporters has been the Nevada Small Business Development Center through UNR and UNLV funding system.

Due to the budget cuts in the state budget they have absorbed some cuts and they are not sure how these cuts will affect their objectives and scope of work until they are sure what type of funding they will be getting. It's possible there could be as much as a 14% cut to the University System. Once they get the exact figures, they will look at areas where they can make adjustments, and will know more when they have the budget from the state.

Mr. Hansen believes that having RNDC and SBDC at Nevada State Bank has been beneficial with Eden next to the offices.

Al said what he has tried to do for Nye County for outreach services is bring both the services of SBDC which has programs and training services which Al provided to Nye County and the RNDC which help business with financial needs. Eden has worked well with SBDC & RNDC and has helped fund them through grants and will continue to do so for the coming fiscal year.

Mr. Hansen added that RNDC has calculated on a quarterly basis through data through county through the fiscal year of March 2008 that RNDC has through partnerships been able to contribute to Nye County around 18 million dollars, which has allowed them to have 100% complete ownership of Desert Family and Desert Elderly Apartments in Tonopah in the last 6 months. They provide low income housing to the elderly and low-income people.

Paula added that she was successful last year getting a \$20,000 supplemental grant through the Nevada Commission on Economic Development to help fund RNDC & SBDC. Paula will be

applying for the supplemental grant again once it becomes available this year to help fund RNDC & SBDC. She said if that grant doesn't come through, she is looking at other grants that are available to help support RNDC & SBDC.

Trish added that our partnership with RNDC has made all the difference with Eden.

Trish moved to approve Memorandum of Agreement between Rural Nevada Development Corporation and EDEN Inc. of Nevada for the period, July 1, 2008 through June 30, 2009.

Cindy seconded the motion.

Approved 5-0. AI abstained.

DISCUSSION:

- Community Strategic Plans

Paula asked Tinker how their plans are going for their local EDA. Tinker said things are going slow because they did not have a quorum for their last meeting. They have sent out surveys throughout the community asking what the community wants from them and they are starting to get some back. They are due by the end of June.

Cindy has not been able to attend at the last 2 meetings and they did not have a quorum so she will bring it up at the Town Board tonight.

Paula has received their survey and said that Eden has joined their EDA.

AI asked if there were any responses from the other communities. There was none.

Reports:

RNDC/SBDC:

AI briefly went over his reports. AI said he will be up in Tonopah later today for a business symposium at the Tonopah Convention Center and will make some account calls in the morning.

He will stay over night in Tonopah and go to Beatty the next night at their Community Center for another of the 21 business symposiums that RNDC has been sponsoring this year.

AI said that the Pahrump Town Board approved last night a resolution to request the BOCC put on the November ballot an advisory question regarding incorporation for the Town of Pahrump.

AI talked about the annual Biz Expo in May and that RNDC & SBDC and Eden had a booth there. It was well attended and many contacts were made and he is following up on them.

AI has had many requests for more QuickBooks classes and he is working on becoming a certified instructor for QuickBooks so he can conduct classes throughout Nye County.

AI talked with a client last month who has an interest in purchasing the Mountain Falls Restaurant. He also had contact with a person who is looking at funding and or grants in

creating a business in Biodiesel in Armargosa area. He is continuing to work with this gentleman to see what support he can give him.
He has one more month to go for the business symposiums and has made about 223 contacts so far this year.

Staff:

Paula:

Paula briefly went over her report. She highlighted that she attended the Nevada Commission on Economic Board meeting. They went through all of the grant applications and Eden's grant for \$50,000 was approved.

Board Members Comments:

Laurayne said at the last BOCC meeting a private citizen made a request that the county start to create the wording for the advisory question regarding incorporation for the ballot in November and that was approved at the last BOCC meeting. The Town Board passed a resolution requesting the BOCC put on the November ballot an advisory question regarding incorporation for the Town of Pahrump. Laurayne said there will probably be further action by the Town Board regarding information regarding incorporation for the Town of Pahrump and the pros and cons of doing so.

11. It was agreed that there will be no meeting in July so the next Eden board meeting will be held August 27, 2008 in Pahrump at 8:00 a.m.
12. Adjournment at 9:00 a.m.